## NEW YORK CITY GAY AND LESBIAN ANTI-VIOLENCE PROJECT, INC. FINANCIAL STATEMENTS FOR THE YEARS ENDED JUNE 30, 2010 AND 2009

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## INDEPENDENT AUDITORS' REPORT

The Board of Directors New York City Gay and Lesbian Anti-Violence Project, Inc.

We have audited the accompanying statements of financial position of New York City Gay and Lesbian Anti-Violence Project, Inc. (the "Agency") as of June 30, 2010 and 2009 and the related statements of activities, functional expenses and cash flows for the years then ended. These financial statements are the responsibility of the Agency's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the aforementioned financial statements present fairly, in all material respects, the financial position of New York City Gay and Lesbian Anti-Violence Project, Inc. as of June 30, 2010 and 2009 and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Lederer, Levine & Associates, LLC

Lederer, Levine alssociates, LLC

New York, NY October 29, 2010

## NEW YORK CITY GAY AND LESBIAN ANTI-VIOLENCE PROJECT, INC. STATEMENTS OF FINANCIAL POSITION AS OF JUNE 30 2010 AND 2009

		2010		2009
ASSETS				
Cash and cash equivalents (Note B) Government grants receivable (Note F) Contributions receivable (Note C) Prepaid expenses and other assets Security deposits Property and equipment, net (Notes B and D)	\$	59,296 421,305 4,941 15,123 18,672 104,067	\$	70,088 393,474 103,594 6,966 19,082 176,262
TOTAL ASSETS	* <u> </u>	623,404	\$ <u></u>	769,466
LIABILITIES				
Accrued expenses and other payables Refundable advances Loans payable (Note E) Deferred rent (Note F)	\$ 	159,848 31,852 294,994 166,562	\$	425,351 35,861 247,394 165,172
TOTAL LIABILITIES	_	653,256	<u></u>	873,778
COMMITMENTS AND CONTINGENCIES (Note F)				
NET ASSETS (DEFICIT)				
Unrestricted deficit Temporarily restricted (Note G)	_	(53,492) 23,640	_	(385,404) 281,092
TOTAL NET ASSETS (DEFICIT)	<del></del>	(29,852)	<u></u>	(104,312)
TOTAL LIABILITIES AND NET ASSETS DEFICIT	\$_	623,404	\$	769,466

# NEW YORK CITY GAY AND LESBIAN ANTI-VIOLENCE PROJECT, INC. STATEMENTS OF ACTIVITIES FOR THE YEARS ENDED JUNE 30 2010 AND 2009

		2010			2009	
SUPPORT AND REVENUE:	Unrestricted	Temporarily Restricted	Total	Unrestricted	Temporarily Restricted	Total
Special events-revenue Less: cost of direct benefits to donors	\$ 121,809 (26,342)	<b>₩</b>	\$ 121,809 (26,342)	\$ 105,068 (72,587)	69	\$ 105,068 (72,587)
Net revenue from special events	95,467		95,467	32,481		32,481
Government grants (Note F) Contributions	1,406,674 240,039 73,801	43,450	1,406,674 283,489	1,477,043 358,451	18,468 270,000	1,495,511 628,451
Dequests Donated goods and services (Note H) Other income Net assets released from restrictions	368,333 35,213 300,902	(300,902)	368,333	5,705 4,355 41,159	(41,159)	5,705
TOTAL SUPPORT AND REVENUE	2,520,519	(257,452)	2,263,067	1,919,194	247,309	2,166,503
EXPENSES:						
Program services Management and general Fundraising and development	1,578,613 290,139 319,855		1,578,613 290,139 319,855	1,504,961 296,308 388,178		1,504,961 296,308 388,178
TOTAL EXPENSES	2,188,607		2,188,607	2,189,447		2,189,447
Change in Net Assets	331,912	(257,452)	74,460	(270,253)	247,309	(22,944)
Net Assets (Deficit) - Beginning of Year	(385,404)	281,092	(104,312)	(115,151)	33,783	(81,368)
Net Assets (Deficit)- End of Year	\$ (53,492)	\$ 23,640	\$ (29,852)	\$ (385,404)	\$ 281,092	\$ (104,312)

The accompanying notes are an integral part of these financial statements.

# NEW YORK CITY GAY AND LESBIAN ANTI-VIOLENCE PROJECT, INC. STATEMENTS OF FUNCTIONAL EXPENSES FOR THE YEARS ENDED JUNE 30 2010 AND 2009

			2010	
	Program Services	Management and General	Fundraising and Development	Total
Salaries Payroll taxes and employee benefits	\$ 730,911	\$ 80,208 18,026	\$ 181,739 40,647	\$ 992,858 222,944
Total salaries and related costs	895,182	98,234	222,386	1,215,802
Professional fees and consultants (Note H)	107,589	117,468	10,000	235,057
	200,716	22,026	49,907	272,649
Special events (Note H)	!		26,342	26,342
Travel and transportation (Note H) Drinting and design	27,046	1,039	7 105	28,166
Filling and design Equipment rental	8,806	996	2,190	10,034 11,962
Repairs and maintenance	16,332	2,388	6,870	25,590
Telephone and communication	19,543	1,551	3,516	24,610
Office and program supplies	8,714	755	1,710	11,179
Postage and mailing	888	1,585	1,442	3,915
Interest expense		10,966		10,966
	4,625	508	1,150	6,283
Staff training and development (Note H)	7,231	1,290	124	8,645
Fees and assessments	3,020	12,585		15,605
Depreciation and amortization	53,148	5,832	13,215	72,195
Miscellaneous	423	12,946	69	13,438
Sub-total	1,578,613	290,139	346,197	2,214,949
Less: expenses deducted directly from revenues on the statements of activities		ļ	26,342	26,342
Total Expenses	\$ 1,578,613	\$ 290,139	\$ 319,855	\$ 2,188,607

The accompanying notes are an integral part of these financial statements.

## NEW YORK CITY GAY AND LESBIAN ANTI-VIOLENCE PROJECT, INC. STATEMENTS OF FUNCTIONAL EXPENSES FOR THE YEARS ENDED JUNE 30 2010 AND 2009

					2009			
	# w	Program Services	Mar	Management and General	正 [	Fundraising and Development		Total
Salaries Payroll taxes and employee benefits	₩	720,168 137,523	€9	111,619 23,495	<i>₩</i>	183,965 34,622	<del>(∩</del>	1,015,752 195,640
Total salaries and related costs		857,691		135,114		218,587		1,211,392
Professional fees and consultants		60,746		79,124		63,868		203,738
Occupancy		190,055		31,483		48,077		269,615
Special events						72,587		72,587
Expensed equipment (Note D) Advertising		13,094		2,029		3,345		18,468
Travel and transportation		26,948		1.532		716		29.196
Printing and design		33,118		3,005		16,406		52,529
Equipment rental		8,800		1,364		2,248		12,412
Repairs and maintenance		14,356		2,820		8,825		26,001
Telephone and communication		18,703		1,930		3,181		23,814
Office and program supplies		6,063		1,252		2,063		12,378
Postage and mailing		3,177		152		5,918		9,247
Interest expense				16,795				16,795
nsurance		4,581		710		1,170		6,461
Staff training and development		3,064		637		132		3,833
Fees and assessments		80		10,333		50		10,463
Depreciation and amortization		51,798		8,028	1	13,232		73,058
Sub-total		1,504,961		296,308		460,765		2,262,034
Less: expenses deducted directly from revenues on the statements of activities				!		72,587		72,587
Total Expenses	<b>6</b>	1,504,961	<u>ь</u>	296,308	<del>69</del>	388,178	<i>₩</i>	2,189,447

The accompanying notes are an integral part of these financial statements.

## NEW YORK CITY GAY AND LESBIAN ANTI-VIOLENCE PROJECT, INC. STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED JUNE 30 2010 AND 2009

	-	2010		2009
CASH FLOWS FROM OPERATING ACTIVITIES: Change in net assets	\$	74,460	\$	(22,944)
Adjustments to reconcile change in net assets to net cash (used) provined by operating activities:				
Depreciation and amortization Deferred rent		72,195 1,390		73,058 12,996
Changes in operating assets and liabilities:  (Increase) decrease in assets:  Government grants receivable  Contributions receivable  Prepaid expenses and other assets  Security deposits		(27,831) 98,653 (8,157) 410		(142,038) (53,594) 42,567
Increase (decrease) in liabilities: Accrued expenses and other payables Refundable advances	_	(265,503) (4,009)		165,076 9,313
Net Cash Provided (Used) by Operating Activities	-	(58,392)	_	84,434
CASH FLOWS FROM FINANCING ACTIVITIES:  Proceeds from loans payable  Principal repayments of loans payable	_	253,650 (206,050)	_	193,550 (217,050)
Net Cash Provided (Used) by Financing Activities	_	47,600	_	(23,500)
NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS		(10,792)		60,934
Cash and cash equivalents - beginning of year	_	70,088		9,154
CASH AND CASH EQUIVALENTS - END OF YEAR	\$ =	59,296	\$_	70,088
Supplementary Disclosure of Cash Flow Information:  Cash paid during the year for interest	\$_	10,966	\$	16,795

## NEW YORK CITY GAY AND LESBIAN ANTI-VIOLENCE PROJECT, INC. NOTES TO FINANCIAL STATEMENTS JUNE 30, 2010 AND 2009

## Note A - Organization and Nature of Activities

The accompanying financial statements of the New York City Gay and Lesbian Anti-Violence Project, Inc. ("AVP") (the "Agency") include the operations of its former Affiliate, (National Coalition of Anti-Violence Programs ("NCAVP"). The financial statements as of and for the year ended June 30, 2009, reflect the consolidated statements of the two entities. The financial statements as of and for the year ended June 30, 2010 include NCAVP as a program of AVP.

AVP and the NCAVP formerly operated under a Memorandum of Agreement under which AVP conducted the operations of the Coalition. In June, 2009, NCAVP effectively transferred its net assets to AVP, and NCAVP was legally dissolved during the fiscal year ending June 30, 2010.

The Agency receives its principal revenue from governmental sources.

AVP is dedicated to eliminating hate violence, sexual assault, stalking and domestic violence in lesbian, gay, bisexual, transgender, queer and HIV-affected (LGBTQH) communities through counseling, advocacy, organizing, and public education. AVP operates a free and confidential 24-hour bilingual hotline staffed by AVP staff and volunteers and engages in community outreach and education about the nature and pattern of violence within and against LGBTQH communities in New York City. AVP coordinates a NYS LGBTQH Domestic Violence Network which addresses LGBTQH domestic violence throughout the state. AVP also educates non-LGBTQH service providers, including the law enforcement agencies, in NYS about violence within and against the LGBTQH communities. AVP coordinates NCAVP which is a national coalition of programs that addresses the pervasive problem of violence committed against and within the LGBTQH throughout the United States.

AVP is a not-for-profit corporation exempt from income taxes under Section 501 (c) (3) of the Internal Revenue Code.

## Note B - Summary of Significant Accounting Policies

## **Basis of Accounting**

The Agency follows accounting principles generally accepted in the United States of America ("U.S. GAAP") which include certain specialized requirements set forth in publications of the Financial Accounting Standards Board.

### **Subsequent Events Evaluation by Management**

Management has evaluated subsequent events for disclosure and/or recognition in the financial statements through the date that the financial statements were available to be issued, which is October 29, 2010.

## Accounting for Uncertainty in Income Taxes

The Agency's accounting policy is to provide liabilities for uncertain tax positions when a liability is probable and estimable. Management is not aware of any violation of its tax status as an organization exempt from income taxes, nor of any exposure to unrelated business income tax.

## Cash and Cash Equivalents

The Agency considers all highly liquid investments with a maturity of less than three months to be cash equivalents.

## NEW YORK CITY GAY AND LESBIAN ANTI-VIOLENCE PROJECT, INC. NOTES TO FINANCIAL STATEMENTS JUNE 30, 2010 AND 2009 (Continued)

## Note B - Summary of Significant Accounting Policies (continued)

## **Restricted Contributions**

Contributions are recognized when the donor makes a promise to give to the Agency that is, in substance, unconditional. Contributions that are restricted by the donor are reported as increases in temporarily or permanently restricted net assets depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets.

### Contributed Services and Materials

Contributed services and materials are recorded at the estimated fair value.

### **Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

## **Property and Equipment**

Property and equipment are stated at cost, less accumulated depreciation and amortization. Depreciation and amortization are provided for in amounts sufficient to relate the cost of depreciable assets to operations over their estimated useful lives. The Agency capitalizes property and equipment with a useful life of two years or more and a cost of \$1,000 or more, unless the acquisition is reimbursed by a government grant, and the grantor retains title to the property or equipment. In those instances, the purchase is expensed in the year incurred.

## **Fair Value Measurements**

U. S. GAAP has established a fair value hierarchy organized into three levels based upon the "input" assumptions used in pricing assets. Level 1 inputs have the highest reliability and are related to assets with quoted prices in active markets. Level 2 inputs relate to assets with other than quoted prices that are observable either directly or indirectly with fair value being determined through the use of models or other valuation methodologies. Level 3 inputs are unobservable inputs and are used to the extent that observable inputs do not exist.

In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, an investment's level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement. The adoption of the accounting standard had no impact on the financial statements.

## Note C - Contributions Receivable

Contributions receivable at June 30, 2010 and June 30, 2009 are due within one year.

## NEW YORK CITY GAY AND LESBIAN ANTI-VIOLENCE PROJECT, INC. NOTES TO FINANCIAL STATEMENTS JUNE 30, 2010 AND 2009 (Continued)

## Note D - Property and Equipment

Property and equipment consist of the following as at June 30, 2010 and 2009:

	2010	2009	Estimated Useful Lives
Computers	\$ 188,085	\$ 188,085	3 years
Furniture and equipment	188,749	188,749	5 years
Leasehold improvements	227,652	227,652	7 to 30 years
,	604,486	604,486	
Less: accumulated depreciation and amortization	(500,419)	<u>(428,224</u> )	
·	\$ <u>104,067</u>	\$ <u>176,262</u>	

During the year ended June 30, 2009, the Agency purchased equipment in the amount of \$18,468 which was reimbursed through a government grant. The government agency holds a lien on all equipment purchased using this grant.

## Note E - Loans Payable

- 1) AVP was a borrower on a demand line of credit with a bank, to a maximum of \$200,000. Interest was at the bank's prime rate plus 1.5 percent. In June, 2010, an amendment (the "Amendment") to the loan documents was executed. Under the Amendment, the payment terms changed, resulting in 60 monthly payments of fixed principal in the amount of approximately \$3,000, plus accrued interest. The maturity date of the loan is May, 2015. The interest rate is a variable rate at the bank's prime rate plus 2.50%. At June 30, 2010, the balance on the line of credit was \$ 179,994. The interest rate at June 30, 2010 was 5.75%.
- 2) During the fiscal year ending June 30, 2010, an interest free loan was made to AVP by a board member. At June 30, 2010, the outstanding balance on the loan amounted to \$50,000.
- 3) During the fiscal year ending June 30, 2010, a loan was made to AVP by a non-profit organization. At June 30, 2010 the outstanding balance on the loan amounted to \$65,000.

## Note F - Commitments and Contingencies

The Agency leases real property for program and administrative purposes. Rental expense amounted to approximately \$243,000 and \$235,000 for the years ended June 30, 2010 and 2009.

 Approximate future minimum annual rental commitments under noncancelable rental lease obligations are as follows:

For the years ended June 30, 2011	\$	254,000
2012		261,000
2013		269,000
2014		277,000
2015	_	213,000
Total	\$	1,274,000

AVP records rent expense on the straight line basis as required under accounting principles generally accepted in the United States of America. Deferred rent expense amounted to \$166,562 and \$165,172 at June 30, 2010 and 2009, respectively.

- 2) A substantial amount of the Agency's revenues are government reimbursements. Revenues and related expenses are subject to audit verification by the funding agencies. The accompanying financial statements make no provision for possible disallowances. Although such disallowances could be substantial in amount, in the opinion of management, any actual disallowances would be immaterial.
- 3) The Agency has entered into various equipment lease agreements. The monthly cost approximates \$1,200.

## NEW YORK CITY GAY AND LESBIAN ANTI-VIOLENCE PROJECT, INC. NOTES TO FINANCIAL STATEMENTS JUNE 30, 2010 AND 2009 (Continued)

## Note G - Temporarily Restricted Net Assets

Temporarily restricted net assets are subject to the following restrictions at June 30:

	<u> 2010</u>	2009
Purpose restrictions		
NCAVP	\$ 15,000	\$ 183,887
Communication and Outreach	8,640	22,205
Time restricted only	·	75,000
•	\$ <u>23,640</u>	\$ <u>281,092</u>

## Note H - Donated Goods and Services

Donated goods and services consisted of the following for the years ended June 30, 2010 and 2009:

	2010	2009
Hotline volunteers Professional fees Legal fees Lobbying fees Staff training and development Food and refreshments Special event expenses	\$ 222,511 69,400 51,378 22,500 750 939 855	\$ 5,705
	\$ <u>368,333</u>	\$ <u>5,705</u>

The Agency began to measure Hotline volunteers and Legal fees effective July 1, 2009.